



## **Complete ERP Solutions for your Business**

**BLUEDYNE SOFTWARE** 

#### **ABOUT US**

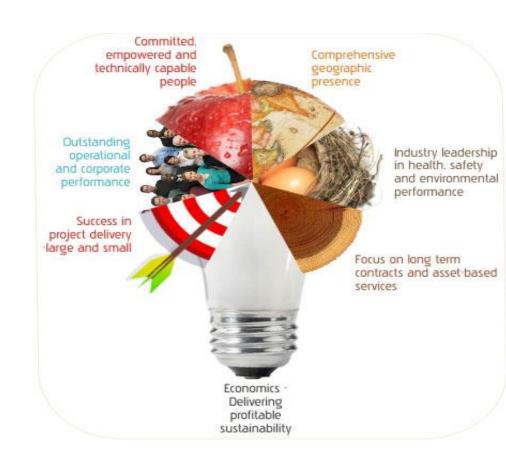


## **OUR IDENTITY**

Bluedyne's mission is to deliver business value for customers, partnering with them to craft technology-led solutions to business challenges.

Led by grassroots innovation, enabled by industrialized delivery and empowered by an Innovative leadership model, Bluedyne offers customers a unique experience that creates unparalleled value.

Bluedyne specializes in, and differentiates itself by, accelerated time to market delivery of world class quality products and solutions. Using its well tried and tested Rapid Product Engineering & Development Framework, Bluedyne is able to maximize reuse and/or minimize rework in product development, and thereby, transfer such efficiency savings to the customer



#### **BLUEDYNE SOFTWARE**

#### **VARION**



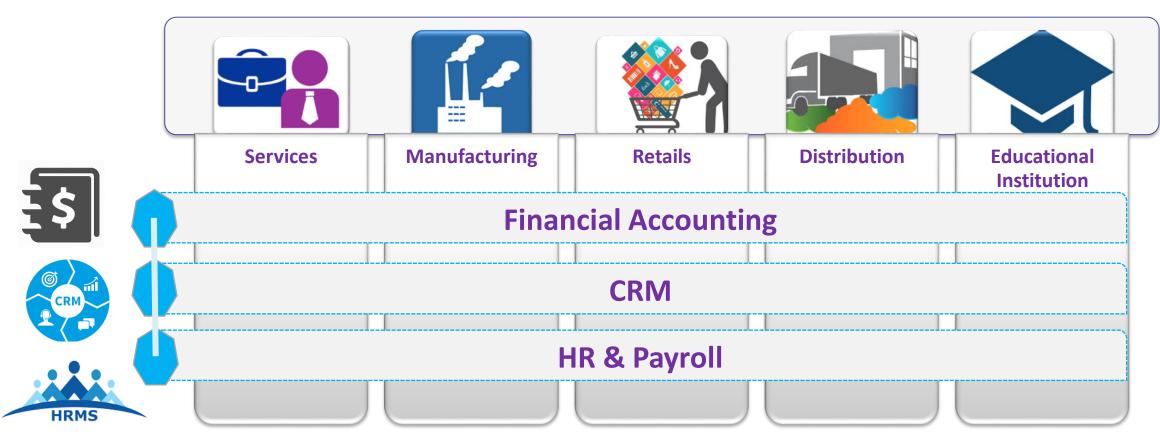


# **ERP** made easy

VARION helps you take full control of your business. It is as powerful as it is easy to use

#### **BLUEDYNE SOFTWARE**

## **Industries Covered**





















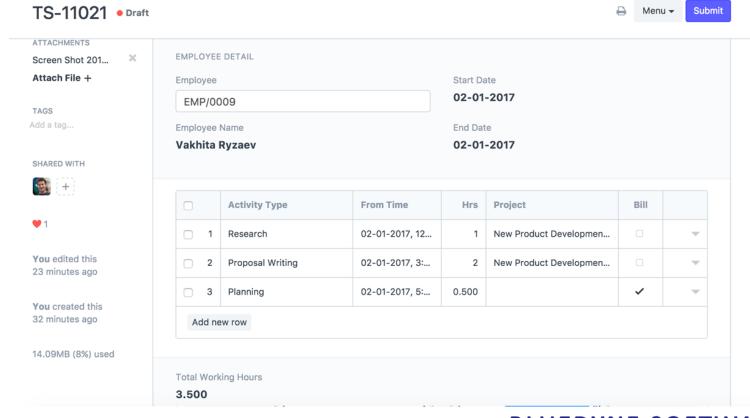


#### **SERVICES INDUSTRY**

### **Manage and Grow Your Firm**

# **Projects And Timesheets**

In VARION all projects are linked to Tasks,
Timesheets, Expenses, Purchases, Budgets
so you get a full view of your activities.
Billing and Payroll is also deeply tied to
projects making it easier for you to tie
everything together.



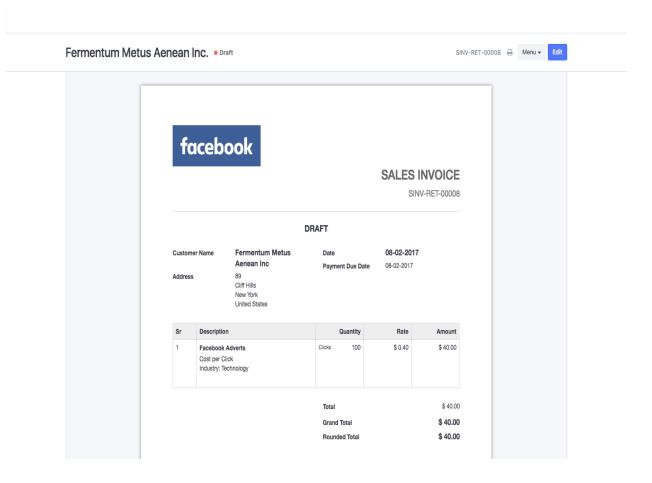


#### **SERVICES INDUSTRY**

### **Manage and Grow Your Firm**

# Billing And Invoicing

Billing and receivables tracking in VARION helps you stay on top of your finances. Project based accountings helps you get the profitability of each project on your fingertip.

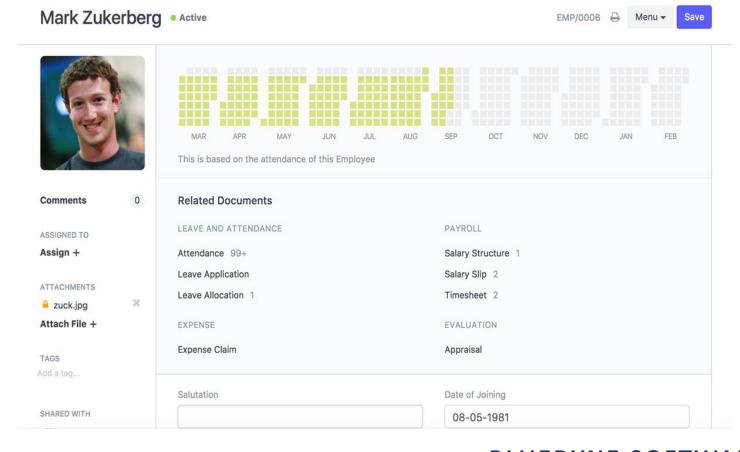




### **Manage and Grow Your Firm**

# HR, Leave And Payroll

Your employees can apply for leaves and claim expenses directly through VARION. All of this is seamlessly integrated with your payroll and accounting. VARION also helps you manage recruiting, appraisals, trainings and much more.





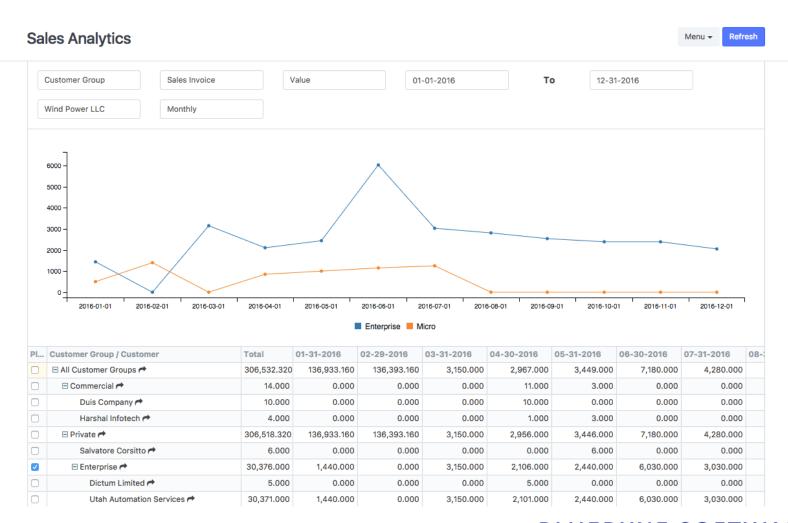
#### **SERVICES INDUSTRY**

### **Manage and Grow Your Firm**

# **CRM And Sales**

With a fully integrated sales management system, you can track Leads, Opportunities, send Quotes, manage Orders and fulfilment in VARION. You can set alerts and send email directly from the system so that you can close more deals.

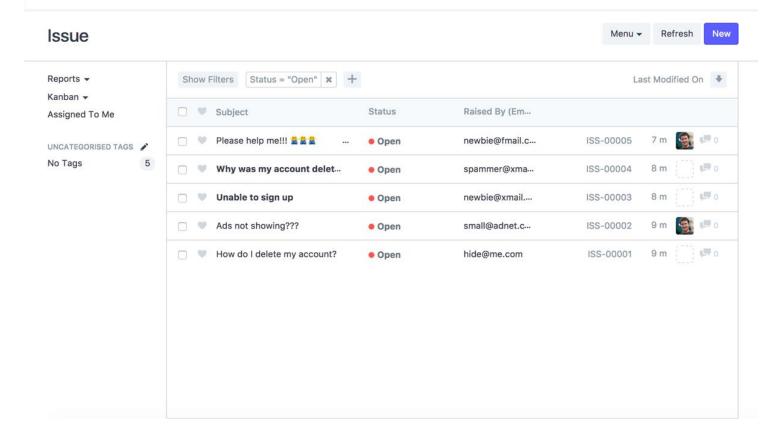




#### **BLUEDYNE SOFTWARI**

# Helpdesk And Support

By linking your incoming support emails to VARION, you can keep track of open issues across projects and make sure your customers are happy by answering on time. You can also create help articles and build a support portal that will make your customers get what they need even faster.





## Manage and Grow Your Manufacturing Unit

# Bill Of Materials

Maintain the list of all materials and operations that are required in making your finished product. Assign cost to each material and get insights of the total cost of production. Be on top of the materials required during production in real time.

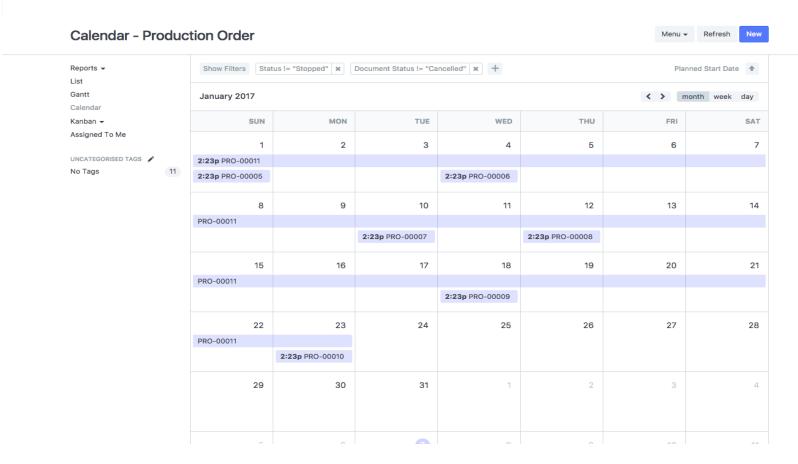


#### BOM-iPhone 6-001 Expand All BOM-iPhone 6-00 BOM-iPhone 6-001 APL0987 6633S05172 1 x Texas Instruments 3539 LED backlight Retina display driver 1 x Knowles KSM2 microphones 1 x Apple/Cirrus Logic 338S1285 Audio IC 1 x Apple 343S00014 3D Touch Controller? 1 x Apple A9 APL0898 application processor 1 x Apple/Cirrus Logic 338S00105 Audio IC 1 x Apple/Dialog 338S00120 Power Management IC 1 x Avago ACPM 7714 Multimode Power Amplifier 1 x Avago AFEM-8030 Power Amplifier Module 1 x Bosch Sensortec 367 LA 3-axis Accelerometer (likely BMA280) 1 x Bosch Sensortec barometric pressure sensor BMP280 ? Description 1 x Goertek GWM1 microphone 1 x InvenSense MP67B 6-axis Gyroscope and Accelerometer The A9 features an Apple-designed 64-bit 1.85 GHz<sup>[1]</sup> ARMv8-A 1 x Micron D9SND (MT53B256M64D2NL) 2 GB LPDDR4 SDRAM dual-core<sup>[7]</sup>CPU called **Twister**.<sup>[4]</sup> The A9 in the iPhone 6S has 2

### Manage and Grow Your Manufacturing Unit

# **Production Orders**

Track the orders for production floor, automatically track material movements as VARION interlinks production orders, bill of materials and inventory. Track the progress with timesheets and record successful production by registering finished goods.





## Manage and Grow Your Manufacturing Unit

# Inventory Management

Easily manage multiple inventory locations.

Track inventory levels per warehouse and update based on manual inspection.

Batches, serial numbers, stock valuation and automated inventory accounting help you be on top of stock.



#### **Stock Summary**

Stores - WPL   Skyworks SKY77812 Power				
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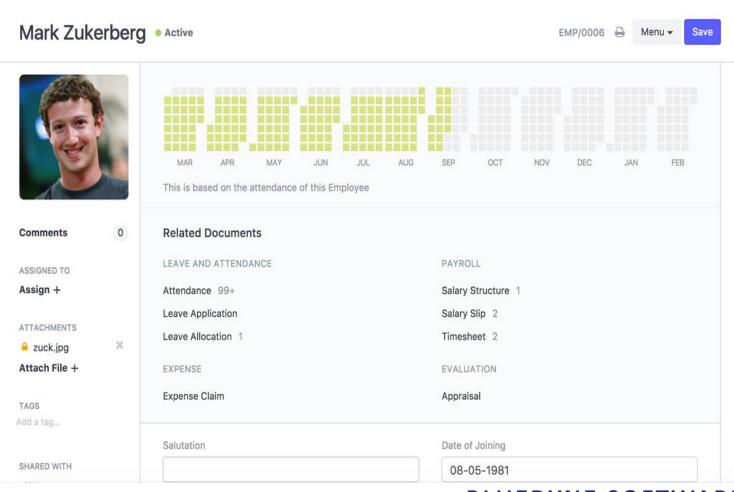
#### **BLUEDYNE SOFTWARE**

### Manage and Grow Your Manufacturing Unit

# HR, Leave And Payroll

Your employees can apply for leaves and claim expenses directly through VARION. All of this is seamlessly integrated with your payroll and accounting. VARION also helps you manage recruiting, appraisals, trainings and much more.

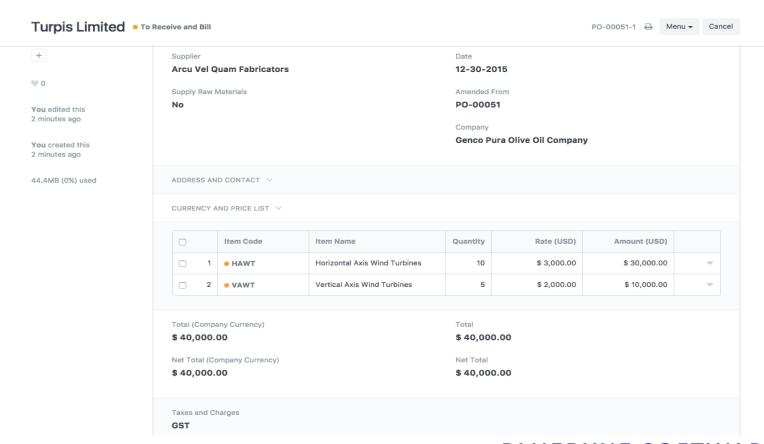




### Manage and Grow Your Manufacturing Unit

# Sales + Purchase Management

Make purchase requests for all materials required for production. Send automatically to concerned suppliers. Manage inventory of finished goods at the end of production and automatically link it to sales and accounting.





### Manage and Grow Your Manufacturing Unit

# Inventory Management

Easily manage multiple inventory locations.

Track inventory levels per warehouse and update based on manual inspection.

Batches, serial numbers, stock valuation and automated inventory accounting help you be on top of stock.



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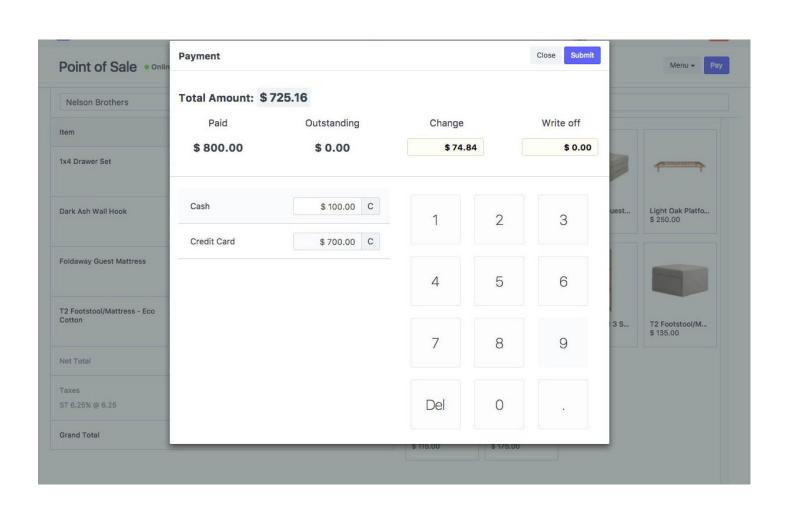
#### **BLUEDYNE SOFTWARE**

### Manage and Grow Your Store

# Point Of Sale

VARION has touch-friendly Point of Sales interface which is linked to billing, payments and Inventory. You can manage settings like Currency, Cash / Bank Account, Taxes, and Terms and Conditions individually for each location. POS feature also works offline and syncs when you have internet.





#### **BLUEDYNE SOFTWARE**

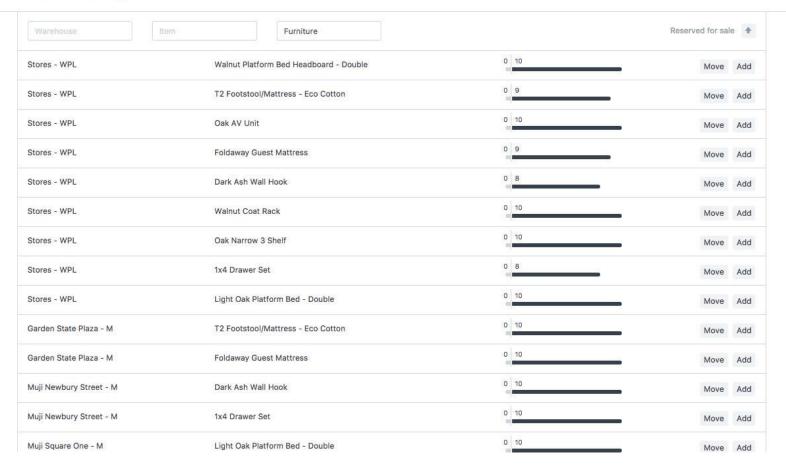
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# Inventory

Easily manage multiple inventory locations.

When the stock goes below threshold quantity - Automatically raise material requests, send purchase orders to suppliers and record purchase receipts. Batches, serial numbers, stock valuation and automated inventory accounting help you be on top of the stock.

#### Stock Summary





### Manage and Grow Your Store

# Multi-Store

Your stores at multiple locations will run cohesively with VARION. You can manage your operations remotely, communicate between different branches and analyse real-time reports across all branches.



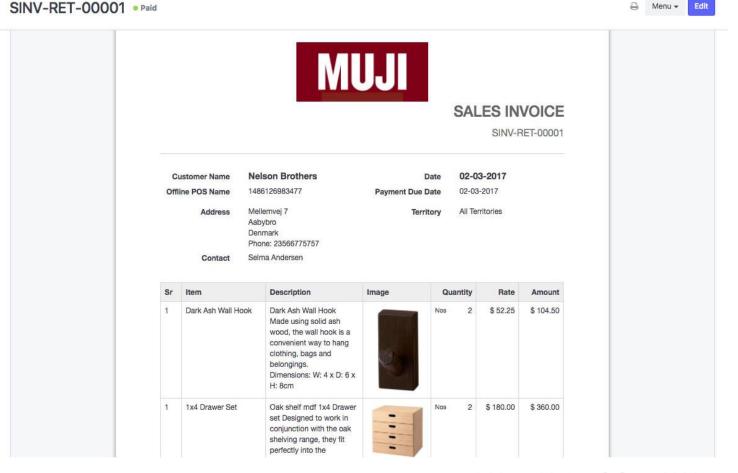


### Manage and Grow Your Store

# Billing And Accounting

Billing and receivables tracking in VARION helps you stay on top of your finances.

Inventory linked accounting helps you get the performance of each product. Get the insights about your top selling products and make more informed decisions.

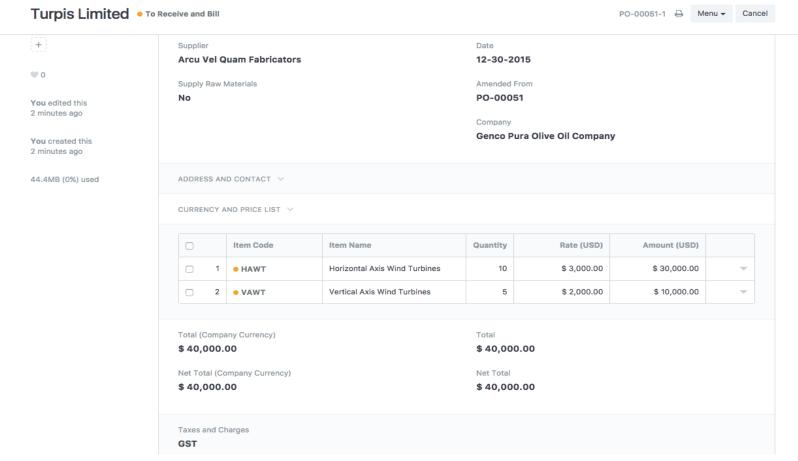




### Manage and Grow Your Store

# Sales And Purchase

You can track communication with your Leads or Customers. Keep engaging with them by sending newsletter once in awhile and send specific Quotations when they are ready to order. Keep track of items to buy by raising Material Requests, send Purchase Orders to your suppliers and enter Purchase Receipts when you receive material.

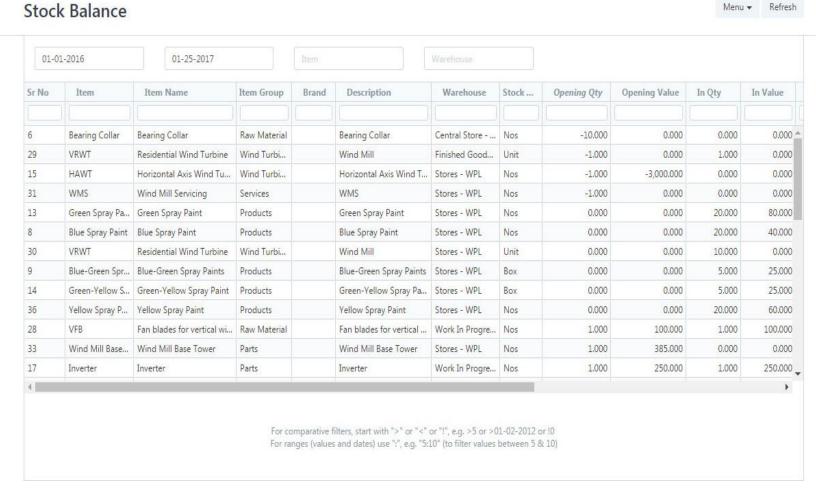




### Manage and Grow Your Distribution Business

# Inventory

You can setup your inventory Warehouses and manage the Stock of your Items Batch wise or by Serial Numbers. Easily manage multiple inventory locations. Track inventory levels per warehouse and update based on manual inspection.





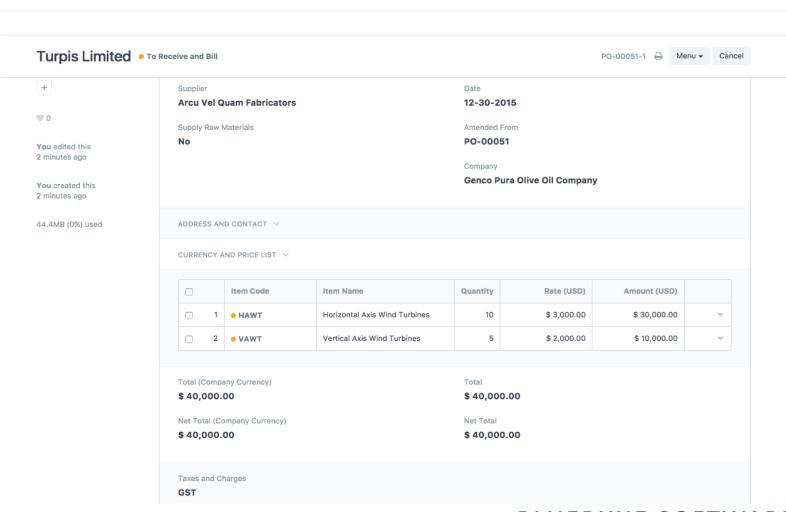
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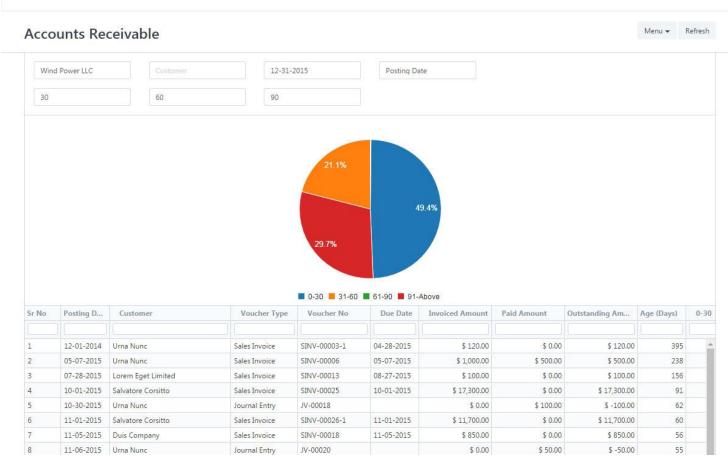
## **Manage and Grow Your Distribution Business**

# Billing And Receivables

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Specific Project, customer or product based filtering helps you get the profitability of each factor on your fingertip.





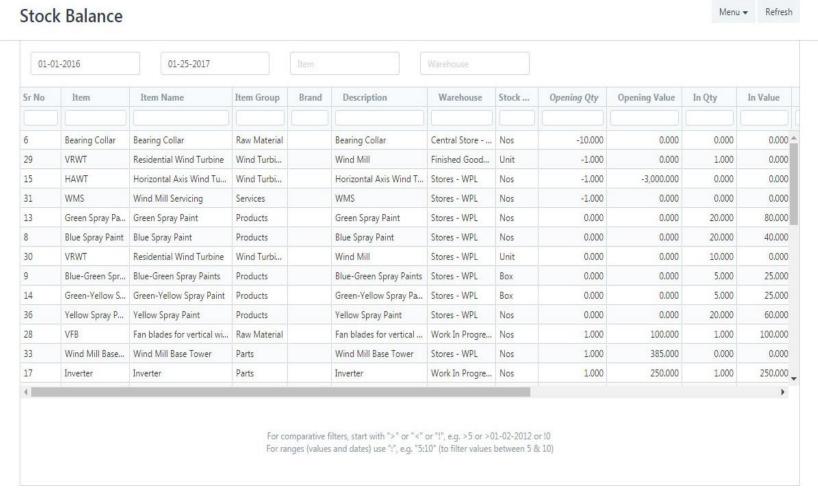
#### **BLUEDYNE SOFTWAR**

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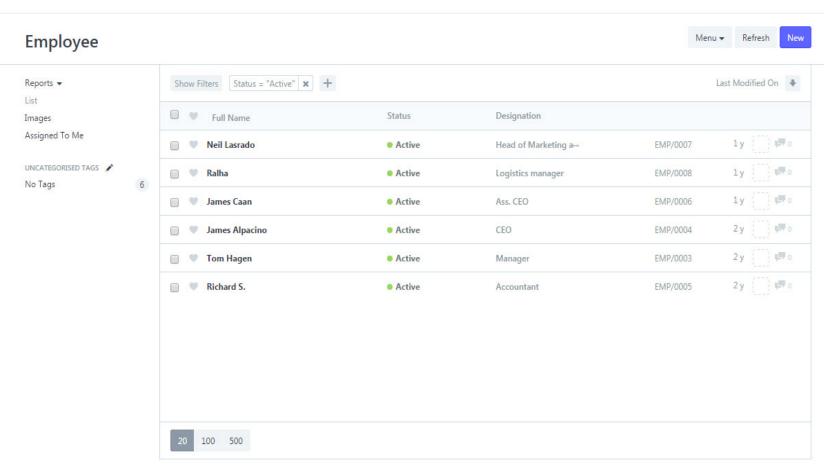


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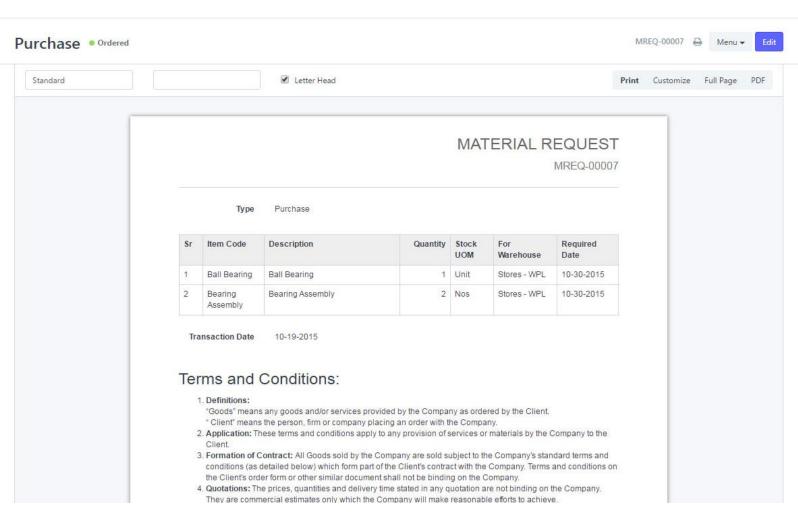


### Manage and Grow Your Distribution Business

# Auto Re-Ordering

When the stock goes below threshold quantity - Automatically raise material requests, send purchase orders to suppliers and record purchase receipts. Carry out effective stock management always have enough supply at hand.





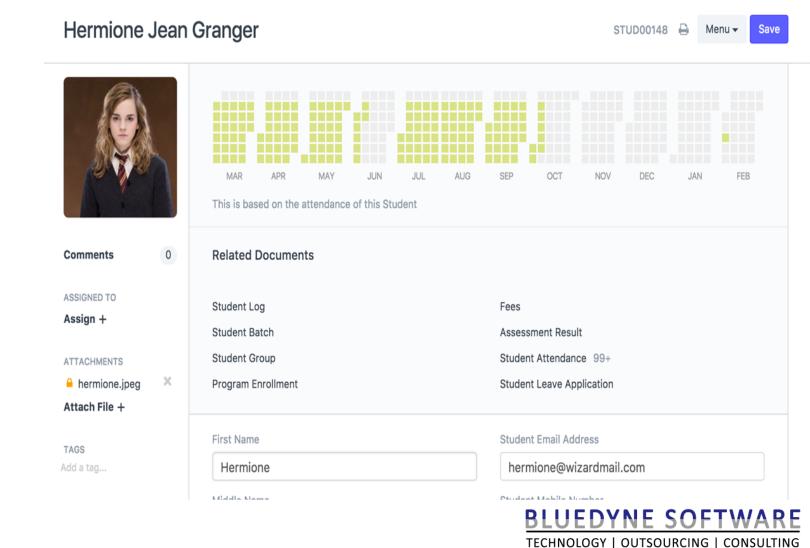
### **BLUEDYNE SOFTWARE**

### One Less Thing to Learn

# Student Data

Have a secure place to collect and store all student data. Enrolment, parent's info, address, sibling info, course material, course schedule, mark sheets and attendance. Find all the info you need about anyone instantly.





### One Less Thing to Learn

# Attendance

Mark attendance and track it easily. Let teachers focus on lessons by making attendance super quick. Easily drawing reports from data and also share with parents.



#### Student Attendance Tool Based On Student Batch Third Year-Gryffindor-2017-18 Student Batch Date 02-02-2017 ATTENDANCE Check all Uncheck all Mark Attendence 1 - Stewart Ackerley 2 - Jatin Agarkar 3 - Sakura Akagi 4 - Uchi Akimbo 8 - Dennis Aldermaston 5 - Zakir Akram 7 - Nick Alas 6 - Alannis 9 - Christian Alexander 10 - Pamela Alton 11 - Yutaka Amano 12 - Scott Ancrum ✓ 15 - Owen Anthony 16 - Tamsin Applebee 13 - Brandon Angel 14 - Jada Angela 19 - Bertram Aubrey 17 - Angelina Appleby ✓ 18 - Becky Arncliffe 20 - Oona Ballington

### One Less Thing to Learn

# Admissions

Efficiently manage entire school's admission process by taking it online. Make it convenient for applying parents to go through your admission procedure. Receive applications centrally and make sure the most fit applications pass through.



НОМЕ	ABOUT HOGWARTS	CURRICULUM	NEWS & EVENTS	STUDENTS ZONE	PARENTS CORNER	HARRY POTTER ▼
NURSERY	APPLICATIONS	< Preliminary	Application Form			
PRELIMIN	IARY APPILCATION	Prelim	inary Appl	ication Fori	n	Cancel Save
MY ACCO	UNT					<b>⊖</b> Print
						to your child. Please fill only one re have a vacancy in the class.
Student Deta		lent Details				
		Jr. K.G.				<b>‡</b>
		First Name				
		Albus				



## One Less Thing to Learn

# Assessments

Publish tests, assignments and homework to students with instructions and due dates. Be sure who submitted the answers and assess each one easily. No data entry effort and no room for error.



#### **Assessment Result Tool**

Assessment Plan

O. W. L

Student Batch

Third Year-Gryffindor-2017-18

		Theory	Spells	Accuracy	Total Marks
Student	Student Name	10	10	10	30
STUD00006	Stewart Ackerley	8 (A)	2 (F)	10 (A)	20 (B)
STUD00007	Jatin Agarkar	4 (C)	5 (C)	10 (A)	19 (B)
STUD00008	Sakura Akagi	2 (F)	3 (F)	5 (C)	10 (F)
STUD00009	Uchi Akimbo	5 (C)	7 (B)	9 (A)	21 (B)
STUD00010	Zakir Akram	7 (B)	8 (A)	0 (F)	15 (C)
STUD00011	Alannis	8 (A)	8 (A)	9 (A)	25 (A)
0711000040	Alfal, Alaa	2 (1)	0.44	0.41	00 (4)

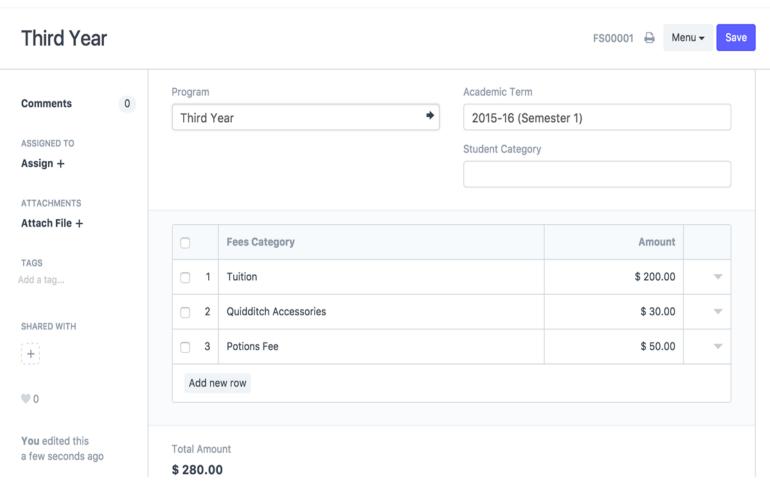
#### **BLUEDYNE SOFTWARE**

## One Less Thing to Learn

# Fee Collection

Collect and manage fees in a convenient way. Always know who has paid and who as not, publish fee collection dates and send automatic reminders to concerned students. No data entry hassles.





#### **ACCOUNTING**

### One Less Thing to Learn

# Accounting

your accounting operations consists of 3 main transactions:

**Sales** Invoice: The bills that you raise to your Customers for the products or services you provide.

**Purchase** Invoice: Bills that your Suppliers give you for their products or services.

**Journal** Entries: For accounting entries, like payments, credit and other type.





- Chart Of Accounts
- **Updating Opening Balance in Accounts**
- Sales Invoice
- Point of Sale Invoice
- Purchase Invoice
- Payments
- Journal Entry
- Payment Entry
- Multi Currency Accounting
- Advance Payment Entry
- Payment Request
- Credit Limit
- Bank Guarantee
- Accounting Reports
- Accounting Entries
- Managing Fixed Assets
- Budgeting
- Item Wise Taxation
- Recurring Orders and Invoices
- Pricing Rule



### One Less Thing to Learn

# HR & PAYROLL

The Human Resources (HR) Module covers the processes linked to managing a team of coworkers.

Most important feature here is processing the payroll by using Process Payroll to generate Salary Slips.

Most countries have complex tax rules stating which expenses the company can make on behalf of the Employees.

There are a set of rules for the company to deduct taxes and social security from employee payroll. VARION allows to accommodate all types of taxes and their calculation.





- Employee
- Overview
- Expense Claim
- Attendance
- Salary And Payroll
- Appraisal
- Job Applicant
- Job Opening
- Offer Letter
- Training
- Tools
- Human Resources Reports
- Setup
- Holiday List
- Human Resource Setup
- Daily Work Summary
- Fleet Management
- Employee Loan Management
- Articles
- Leave Application



## **One Less Thing to Learn**

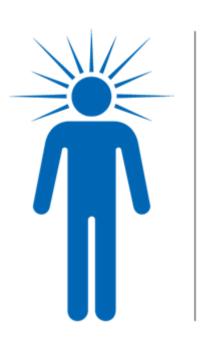
# CRM

VARION helps you track business Opportunities from Leads and Custom ers, send them Quotations and make confirmed Sales Orders.

The CRM Module helps maintain Leads, Opportunities and Customers.



- Lead
- Customer
- Opportunity
- Contact and Address
- Newsletter
- CRM Reports
- Setup



## Thanks and Appreciated for your interest and Time

Write to <u>varionsales@bluedynesoftware.com</u> for demo of the product



